





## GET YOUR SHARE !

Through our agency, Fusion Catamarans W.A., we are excited to be able to offer you for the very first time in the West, an opportunity to participate in the Fusion 40 Share Boat Program.

This program really does allow you to put aside the reasons why you have always said you can't own one of these beautiful boats:

**YOU CAN** afford the cost because you are not paying for the whole boat, its maintenance or mooring costs, only a share of your choosing.

**YOU CAN** stop feeling that you won't have the time to use the boat, as your share purchase choice will suit your availability – no waste of time, (plus no weed gathering on the bottom of your boat) and no waste of money.

**YOU CAN** enjoy the experience of stress-free boating without the hassles of boat management (general maintenance, cleaning, and paperwork) as Fusion Cats W.A. will do it for you.

**YOU CAN** be sure that you are buying absolute value for money as you will have purchased ***a recognised tradeable asset that historically has shown will retain its price.***

You won't be on your own - share boat ownership is as much about the social side of sailing as it is about the cost savings. It's a chance to meet people that have a common interest and share that unforgettable thrill of sailing on the open sea. With the Fusion 40 you have enough space for two families to comfortably cruise together, plenty of room for an over-night, long weekends or an entire annual holiday.

Perhaps the Global Financial Crisis has stymied your plans to buy/build your own boat, or maybe you want to give your family the chance to get used to a catamaran – whatever the reason, a share boat could be the starting point of a great sailing relationship!

For more information on this fantastic option go to: [www.catfactory.com.au/share/](http://www.catfactory.com.au/share/)





## Just Cruisin'

### Fayze Too II sets sail

It's always great to hear stories of people getting to actually live their dreams, so we thought we would share with you a little story about one of our previous clients.

Well known Esperance identities, Fud and Faye Mackenzie, commissioned the Cat Factory to build their dream boat late 2007. Experienced sailors as they were, they knew exactly what kind of boat would be the best choice for their circumnavigation of Australia. Their choice was the Fusion 40 Sailing Catamaran, which they had fitted out comprehensively to manage long distance cruising performance with comfort. "Fayze Too II" was launched in July 2008.

We spoke to Fud & Faye recently, 3 weeks after they set sail on their dream trip around Australia. Their itinerary is ambitious but they have plenty of time as they plan to complete the trip in stages over the next three years. Right now they aim to be through the Bass Strait by May and then head north to the sun.

When asked if they thought their fitout was adequate for the journey, their response was "perfect". Top 5 aspects of the boat were:

1. Extremely easy for the two of them to handle in any of the sailing conditions they have met.
2. Sailing performance "brilliant" – they are making better than expected time.
3. The Fusion's stability in the water, even in the heavy swells of the southern ocean, was making the journey a pleasure.

4. Masses of storage available – in fact they still have two cupboards empty!
5. Space, Space, Space..for living, there is no way this boat will ever feel cramped, even though there are only two of them now, there will still be plenty of space when friends and family join them at different stages.

#### For other prospective cruisers...

##### Fud's top tip:

*"Don't scrimp on the navigation gear – for long cruising you need a good quality, comprehensive package."*



##### Faye's top tip:

*"Go galley up...it's so great to be part of everything & if you need to be on deck quickly you don't have far to go."*



**Thanks Fud and Faye and Bon Voyage!**

# KIT FOR SALE



Last week we took delivery of a brand new Fusion 40 Kit. The current delivery time for Kit orders is 6 months so if any of you want a boat for this summer this delivery time frame will be too long. Our kit is available for sale **NOW** and with the Aussie Dollar the strongest it's been for quite some time it is well worth considering. Sale price is 82,000.00 Euros + GST & freight.

If you are interested in this offer please call **Lloyd on 041 447 6015** or email: [lloyd@catfactory.com.au](mailto:lloyd@catfactory.com.au)

## CHARTER BOAT TAX INCENTIVE INCREASED TO 30%

Following initial reports that a 10% tax deduction would be passed onto Australian Charter Boat Investors, the Australian Government has subsequently announced a substantial increase to a very attractive 30% once off tax deduction as part of the \$42 billion stimulus package.

The allowance gives businesses a "one off tax deduction" equal to 30% of the Capital Cost on eligible New Equipment, which includes Charter Boats. This is in addition to the standard depreciation claimed for such assets.

The main points of the package are:

- For new assets only (not used)
- Must have a cost price in excess of \$10,000
- Eligible capital equipment (including charter boats)
- Acquired or ordered between 13th December 2008 and 30th June 2009
- Installed & ready for use by 30th June 2010

This leaves a just 3 months to order a boat to take advantage of this incredible incentive and with interest rates a 40 year lows, it might be time to act!

For more information on the Tax Incentive please go to:

[www.catfactory.com.au/blog/charter-boat-incentive-increased-to-30/](http://www.catfactory.com.au/blog/charter-boat-incentive-increased-to-30/)

If you are interested in building a Charter Boat then the Cat Factory is able to offer you the Fusion 40 – Charter Sail Away. Detailed specifications and pricing can be found at: [www.catfactory.com.au/share/](http://www.catfactory.com.au/share/)



**The Cat Factory**  
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