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## LATEST LAUNCHINGS:

We are pleased to announce the completion of our latest Fusion 40 Sailing Catamaran. A brisk morning on August 5th saw 'Cloudy Bay', lowered into the water for the very first time. With the accompanying pop of champagne corks this beautifully finished vessel received her blessing from the owners before she set off on her short maiden voyage to the Fremantle works jetty to have her mast stepped and her sails and rigging installed. She has since had all works completed and the proud owner is now enjoying the first of many holidays cruising with Cloudy Bay on the West Coast.

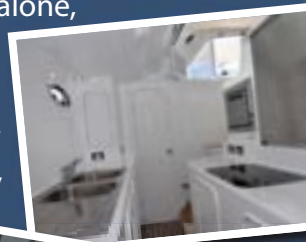
We asked the owner if he would comment on what led him to both the Fusion and The Cat Factory. ***"After growing up with small power boats, I chose a cat for the stability and comfort. I wanted a wide bodied vessel with the latest technology and internal living space comparable to large slimline cats"*** – and after researching the options, he decided a Fusion 40 fit the bill. Why The Cat Factory to build it? ***"The Cat Factory was a local business where I could enjoy the building process. I was also aware of the quality of other boats Lloyd had built. I wasn't disappointed; the best aspect to building this boat was knowing that Lloyd was striving for the highest quality finish. His attention to detail is tremendous. Don't expect any shortcuts!"***

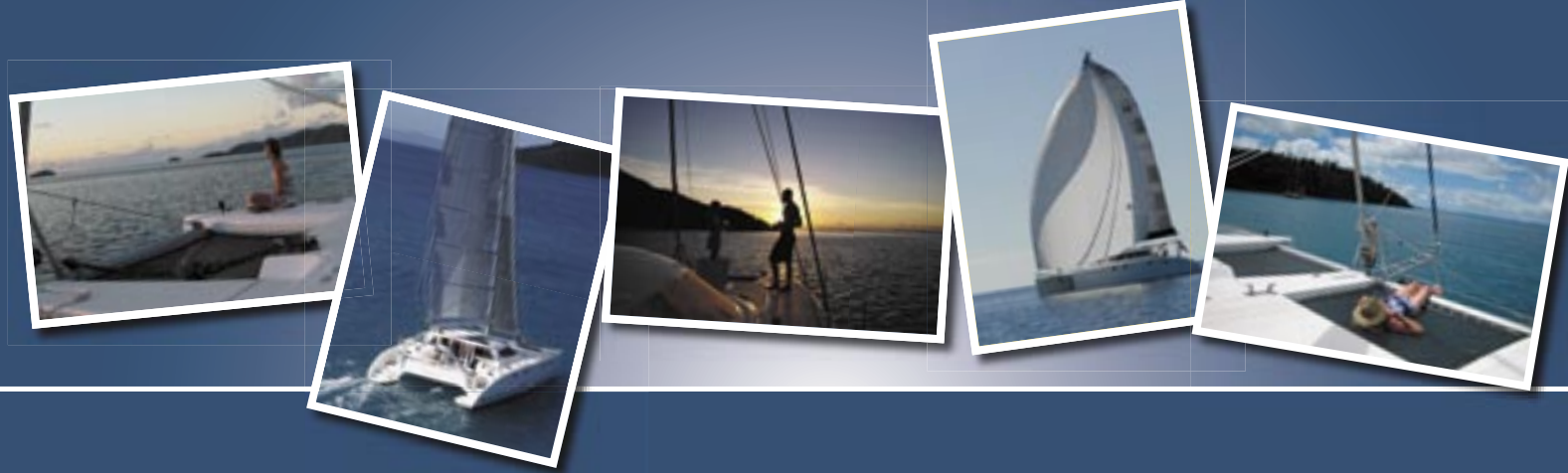
We thank the owner for his generous comments and are delighted that we have been able to deliver his dream! It is fair to say though that no builder can do it alone, we would like to take this opportunity to thank all our team including contractors & suppliers for all their fine work on this project.

The launch of Cloudy Bay has also been featured in the next edition of Australian Multihull World Magazine. For an advance look at the story go to [www.catfactory.com.au/blog/a-cat-factory-creation/](http://www.catfactory.com.au/blog/a-cat-factory-creation/)

You can see more pictures of Cloudy Bay at:

[www.catfactory.com.au/fusion-40-custom-sail-away-2-gallery/](http://www.catfactory.com.au/fusion-40-custom-sail-away-2-gallery/)





## FUSION 40 SHARE BOAT SCHEME

We mentioned this scheme in the last newsletter and we are very pleased to let you know that we have just started construction on the first Fusion share boat in Western Australia.

This is a scheme for those who may not have the budget, time or desire to be the sole owner of a large sailing catamaran. We are very optimistic that this will be the first of many share boats, with the long term goal being to have a whole network of them around Australia. If you would like more information on this scheme please visit our website at: [www.catfactory.com.au/share/](http://www.catfactory.com.au/share/) or call Kate on 0409203056.

If you want to see a Fusion 40 in action check out the videos at:

[www.fusioncats.com.au/sailcatamarans/videos.php?video=video6](http://www.fusioncats.com.au/sailcatamarans/videos.php?video=video6)

## WEEKEND RACER CAT

For those of you who are interested in offshore or coastal racing or just want a small, fast cat to get to Rottnest for the weekend (WA Clients only!) then we are delighted to be able to offer you the Lightwave Raider One Design.

This 9.2m 'pocket rocket' can reach speeds of 25 knots offshore in 20-25 knots wind but can also has enough room in the hulls on the bridge deck to be a comfortable day /weekend sailor. Another big plus is that this cat is demountable so can be towed by a road trailer. It can also be containerised and delivered to overseas buyers or to compete in various international events around the world. A Kit can be ordered through the Cat Factory, and once delivered, we will assemble it for you (included in the kit cost) and away you go. At just under \$160,000 this innovative and versatile catamaran is definitely worth a look.

Find out more by visiting our website at: [www.catfactory.com.au/designs/](http://www.catfactory.com.au/designs/)





## *Fud & Faye's Adventure*

In our last newsletter we introduced you to Fud & Faye MacKenzie, whom we built a Fusion 40 for in 2007/8. Fud & Faye have been living out their dream of sailing on 'Fayze Too II' around the coast of Australia and we last caught up with them in the Whitsundays sailing over to their favourite bay, White Bay off Haslewood Island. We thought we would share this little bit of their adventure with you to illustrate the fantastic versatility of a catamaran and in particular the Fusion 40!

***"Fud decided this tiny beach (White Bay) was going to be the first place Fayze Too II was to be beached as he needed to change some anodes on the propellers before we went to Mackay to leave it for the summer. So the next morning we guided the boat through a 10 metre gap in the reef and set anchors fore and aft and one to the side in case the wind changed and sat and waited for the tide to go out. It was a beautiful day and with snorkelling before the tide dropped and reef walking and taking photos at every angle every 10 minutes, we really enjoyed the experience. Even waiting for the tide to come back in was interesting and looking through the escape hatch to see sand instead of water was an interesting view too. The clams in the reef at low tide were spectacular while they had water over them but clammed up when the water dried up.***

***After this relaxing day it was time to think about moving, the boat started to float about 4pm and when it started to bump on the bottom we all headed up to the trampolines to get the weight off the rudders as much as possible.***

***The yacht eventually lifted off completely and we winched forward on the anchor while easing out the aft anchor line and she drew through the 10m gap like a breeze. We motored forward about 100m and dropped the anchor while the guys went out in the dinghy to retrieve the other 2 anchors before heading off for another night in Whitehaven"***

You sure can't do that on a monohull!!!



## GOVERNMENT SMALL BUSINESS TAX REBATE – LAST CHANCE!

Most of you will have already heard about the governments 50% Tax Rebate on capital acquisitions for small business. The allowance gives small businesses a “one off tax deduction” equal to 50% of the capital cost on eligible new equipment, which would include Charter Boats if you are thinking of getting into the charter business.

The main points of the package are:

- For new assets only (not used)
- Must have a cost price in excess of \$10,000
- Eligible capital equipment (including charter boats)
- Commit to investing between 13th December 2008 and 31st December 2009
- Installed & ready for use by 31st December 2010

This leaves just 3 months to order a boat to take advantage of this incredible incentive and with interest rates still at a 40 year low, it might be time to act!

For more information on the Tax Incentive please go to:

[www.treasurer.gov.au/pressrelease-smallbusinessntaxbreak](http://www.treasurer.gov.au/pressrelease-smallbusinessntaxbreak)

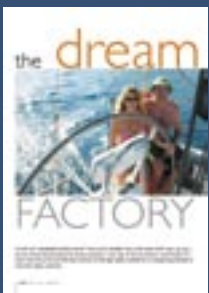
and/or seek advice from your accountant.

If you are interested in building a Charter Boat then the Cat Factory is able to offer you the Fusion 40 – Charter Sail Away. Detailed specifications and pricing can be found at:

[www.catfactory.com.au/wp-content/uploads/fusion-40-charter-sail-away-specifications-v1-091.pdf](http://www.catfactory.com.au/wp-content/uploads/fusion-40-charter-sail-away-specifications-v1-091.pdf)

## THE DREAM FACTORY

Finally we would like to close this issue of Cat Factory E News with our story. We are very proud to have been featured in the September / October issue of Australian Multihull World Magazine. If you would like to read it too then you can find it at:



[www.catfactory.com.au/blog/the-dream-factory/](http://www.catfactory.com.au/blog/the-dream-factory/)



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